

ENTREPRENEURIAL LEARNING EXCHANGE INITIATIVE FOR SUSTAINABLE HOSPITALITY SMES IN THE BALKAN-MEDITERRANEAN REGION

Subsidy Contract No. BMP1/1.3/2616/2017

Company name: Prestige Resort

Country/region of operation: Durrës, Albania

Sustainability dimension: Environmental

Description of the enterprise/imitative:

The 5-star Prestige Resort enjoys its location walk from the beach. The business hotel represents Italian architecture in Golem. The centre of Golem can be reached in 30 minutes' walk from the hotel. Prestige Resort is connected with other parts of Golem due to a port located nearby.

A variety of Mediterranean dishes is offered at the Prestige restaurant. Prestige Resort is approximately 30 km away from Rinas Mother Teresa airport.

Social/ community impact sought:

Located in an oasis of pine wreaths, with buildings and villas (86 existing rooms and 65 more to be added), provides employment for over 100 community residents and not only.

Stakeholders: Hysenbelliu Group

Approach applied:

Preserving the environment in its natural state

Innovation applied:

Using solar panel lighting, limiting water consumption by recycling, using seawater for swimming pools.

Financial situation / sustainability of the business model:

With the first year of operation, customers' expectations were exceeded. Currently, it has been secured since December 2017 the 100% reservation of rooms for the May-October 2018 season.

Page | 1



Key success factors: Peaceful and relaxing environment, high quality service, favourable location and conditions for family vacations.

Challenges and problems: The need for qualified staff in various services. Surrounding infrastructure is not at the desired level.

Year when the enterprise was created: 2017

Contact person for more information: Blerim Norja, General Menager +355 69 6038411

References: http://prestige-resort.golem.hotels-al.com/en/ https://www.facebook.com/prestigehotelresort/?ref=br_rs

This publication reflects the views only of the authors. The European Commission and the national Governments of the participating countries cannot be held responsible for any use which may be made of the information contained therein.

Page | 2