

ENTREPRENEURIAL LEARNING EXCHANGE INITIATIVE FOR SUSTAINABLE HOSPITALITY SMES IN THE BALKAN-MEDITERRANEAN REGION

Subsidy Contract No. BMP1/1.3/2616/2017

Company name: Valamar Lacroma Dubrovnik Hotel

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Source:

https://www.valamar.com/en/hotels-dubrovnik/valamar-lacroma-dubrovnik-hotel

Country/region of operation: Dubrovnik, Croatia

Sustainability dimension: environmental, social, economic

Description of the enterprise/initiative: Valamar Lacroma Dubrovnik Hotel is located on the tranquil Babin Kuk peninsula, surrounded by pine tree forests and soothing white pebble beaches. Renowned for its fusion of nature and state of the art facilities, the hotel offers ultramodern rooms and suites, the largest MICE facilities in the area, memorable gastronomic experiences in its gourmet restaurant, a wine bar terrace with panoramic views of the Elaphiti Islands and an abundance of activities creating perfectly balanced holiday in Croatia.



Social/ community impact sought: First class accommodation and services combined with environmental-protection measures

Stakeholders: guests, local communities

Approach applied: facility management, resource-utilization

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Innovation applied: Implementation of biodiversity protection measures – donation scheme and dolphins adoption

Social impact and business results achieved: The Valamar Lacroma hotel prides itself on its sustainability and the hotel has previously won awards for its beach and water management, as well as its project adopting 42 dolphins from the Adriatic Sea. The hotel is the recipient of the prestigious 2013, 2015, 2016 and 2017 World Travel Award as "Croatia's Leading Hotel" and the 2014, 2015, 2016 and 2017 World Travel Award as "Croatia's Leading Business Hotel". The hotel is also recipient of the TUI Envoromental Champion 2015 award which is a recognition of hotels continuous efforts in sustainability and environmental protection.

Financial situation / sustainability of the business model: The sustainability of the hotel is ensured by the following policies:

• Waste management

The Valamar Lacroma has an exemplary waste and recycling programme. It helps reduce waste per guest by actions such as using refillable shower gels in guest bathrooms. The waste that cannot be avoided is recycled where possible, including glass, paper, plastic, packaging, metals, organic waste, cooking oil, light bulbs, batteries and some electronic items.

• Water management

The hotel employs various measures to save water, which include dual flush toilets, and lowflow shower heads and taps within the hotel, around the pools and at the beach. The Valamar Lacroma waters its gardens at night to avoid unnecessary water evaporation, as well as cleaning its windows with steam and re-using the water. It measures its waste and water usage on an on-going basis which enables it to monitor the impact of their sustainability efforts and plan improvements.

• Energy utilization

The Valamar Lacroma uses hydropower – a renewable and clean energy source – for its electricity. It also employs energy saving measures, including: intelligent use of day-light throughout the hotel, 100% low-energy lighting, temperature controlled taps, and the heating of only one pool. Air conditioning is adjusted to a minimum of 21 degrees, it is automatically switched off when the balcony door is open and is operated according to the



season. By these and other measures, the hotel has successfully reduced its energy consumption per guest over the last few years.

• Biodiversity protection

As well as these day-to-day environmental measures, the Valamar Lacroma goes further to protect the environment by organising regular beach and underwater clean-ups with the hotel diving centre, which have helped it win awards for its beach and water management.

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Another initiative by the Valamar hotel group is its collaboration with The Blue World Institute of Marine Research and Conservation on its 'Meetinblue' project. To help protect the biodiversity of the Adriatic Sea, the Croatian hotel chain adopts a dolphin for every event booked at the Valamar with 100 or more participants. By donating 700 Kunas for every event, one dolphin can be adopted. In 2012 the Valamar Group contributed to the preservation of this protected species by adopting 42 dolphins from the Adriatic Sea. In 2012 the Valamar had donated a total of 30,000 Kunas to the Blue World Institute, some of which will be used to improve their education centre. For its efforts the Meetinblue project has received the prestigious CBTour reward in the category for the best responsible Croatian business tourism program in 2012.

• Social responsibility

The Valamar Lacroma aims to be an active member of the local community. As well as investing in its facilities, the Valamar is also investing in its employees. The Valamar Group has developed their own training for staff and management. Free accommodation is offered to non-local staff, local residents get a free monthly travel pass and employees and their children receive a discount on spa and hotel use. All staff can take advantage of language classes, a loyalty bonus scheme and other rewards and recognition. Staff are always consulted on new projects and the satisfaction of staff working at the hotel is demonstrated by a high number of workers returning in following seasons.

• Empowering communities

As well as supporting fair employment, the Valamar Lacroma also tries to support the local community. The hotel takes pride in providing fresh, local and seasonal produce and its restaurant serves local seafood and quality local wines, therefore supporting the local economy and small businesses. Weekly themed nights acquaint guests with the best dishes from Croatian cuisine, helping to introduce them to (and helping promote and protect) some of the local culture. During the olive season local residents are invited to pick the olives from the hotel's trees and employees are encouraged to give blood donations for the local hospital.

• Shared responcibility

In order to raise guest's awareness the Valamar Lacroma includes an environmental statement in their guest pack, informing visitors about the hotel's efforts and asking guests to participate where appropriate. For example they have cards in the bedrooms which explain to guests how to re-use towels and linen in order to reduce laundry and thus water usage. Guests can also find additional guidance on environmental protection at the front desk.

Key success factors: green policy measures, high-quality services



Challenges and problems: lack of qualified personnel, need for trainings and education

Year when the enterprise was created: 2012

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